

# VITTORIO BAVA

## WORK EXPERIENCE

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- FEB 2015 – present      **Mindesk, Bari, Italy** – Co-founder
- Financial planning and capital raising (VR/hardware/CAD software)
  - Awards: Valore Assoluto 2.0 (grant by C.C. Bari); ItCup 2015: 1<sup>st</sup> prize;
- NOV 2013 – present      **Diptera, Manfredonia, Italy** – Founder
- Jack of all trades (production of insect-derived animal feed ingredients)
  - Awards: Altran “Innovazione contro lo spreco alimentare”;
  - ComoNext SiFood “call for ideas against food waste”;
  - Premio Nazionale per l’Innovazione 2014: 1<sup>st</sup> prize in Agrifood-CleanTech;
  - StartCup Puglia 2014: 1<sup>st</sup> prize in Agrifood-CleanTech;
  - GSVC 2014 (Italian round): best green & circular economy idea;
  - European Venture Summit 2016: top 25 European life science startups;
- JAN 2012 – JUL 2012      **Oppure.me, Milan, Italy** – Co-founder
- Business development (videochat aimed at university students)
- FEB 2010 – APR 2012      **Google, Dublin, Ireland** – Tech support analyst, Publisher solutions
- Support of biggest clients for UK/IE, NL, IT, ES, Nordics and M. East
  - Ad-serving suite: DFP, Ad Exchange, DSM, Mobile, Video, Retargeting
  - Testing and bug reporting – engineer/client coordination
  - Team metrics measurement and analysis
  - Online Media Associate Program: company-wide training
- MAY 2009 – AUG 2009      **Indo-Italian Chamber of Commerce, Delhi, India** – Intern
- Reporting and database management
  - Event organization and negotiation
- JUN 2009 – JUL 2009      **Stellar Information Systems, Gurgaon, India** – Freelancer
- Co-led marketing campaign in Italy
  - Product localization

## EDUCATION

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- SEP 2008 – NOV 2009      **ESADE, Barcelona, Spain** - CEMS Msc. in International Management  
*Final thesis: business plan for an online retail start-up*
- SEP 2009 – NOV 2009      **ITESM-EGADE, Monterrey, Mexico** - CEMS Exchange
- SEP 2005 – OCT 2008      **Bocconi University, Milan, Italy** - Bsc. in Business Administration & Management  
*Final thesis: Venture-backed IPOs in the Italian market*
- SEP 2007 – JAN 2008      **Universidade Catolica, Lisbon, Portugal** - Erasmus Exchange
- SEP 2000 – JUL 2005      Diploma in Humanistic Studies (High school), Italy

## SKILLS

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IT	Languages	Certifications
Documents: MS/Libre Office, Google Apps Web: HTML, CSS, JS, WP, Google Analytics Programming (basic): SQL, PHP, Python Analysis (basic): SPSS, Palisade Risk Graphics/audio: GIMP, Sketchup, Blender	Italian: native English: fluent Spanish: fluent Portuguese: good French: basic	Chartered Alternative Investment Analyst Bloomberg Certification Program GMAT – score: 700/800, top 8 <sup>th</sup> percentile

## INTERESTS, ACTIVITIES AND HOBBIES

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**Interests:** History, Geopolitics, Green Tech, Transportation, Healthcare, Transhumanism, Artificial Intelligence, Singularity, Space Exploration, Online Media, Design, Gizmos, Travels.

**Activities:** Mind The Bridge Startup School (Jan/Feb 2016); Forecaster at IARPA Good Judgment Project (seasons 3 and 4, 2014-2015); Gap year (2012-2013): backpacked through Europe/Asia/Australia, experimented with politics, studied programming and finance; Volunteer at BT Primary Science Fair (Jan 2011 and 2012); Consulting seminar (Aug 2009); Seminar “Doing business in Latin America”, Buenos Aires, Argentina (Jan 2009); Negotiation seminar (Jan 2009); Course of Geopolitics, Bocconi (Apr 2006); Students’ representative (2004); Radio speaker (1999-2003).

**Hobbies:** videogames, football, surf, cooking, artist scouting, admin imdi.it (which I co-founded).