



Europass Curriculum Vitae

Personal information

First name(s) / Surname(s) **Paolo Montemurro**

Work experience

Dates	January 2013 → February 2014
Occupation or position held	Fundraiser - International project manager
Main activities and responsibilities	In charge for fundraising actions, competitions and bids/call for proposal. Responsible for International market and International partnerships.
Name and address of the employer	Wreaders www.wreaders.it
Type of business or sector	Editorial services in crowd-sourcing Start-up accelerated by Basilicata Innovazione in the framework of the program BI CUBE http://www.basilicatainnovazione.it/bi-cube

Dates	August 2011 → present
Occupation or position held	Director
Main activities and responsibilities	<p>Support to Cultural and Creative industries. Development of International Cooperation and Network with actors of cultural heritage management sector. Business planner – Start-up consultant Board member at Association C.A.R.P. Camino de Arte Rupestre Prehistorica - Council of Europe Cultural Route http://www.prehistour.org Key speaker at CRINSS – Creative Industries Summer Section – 11/13 July 2012 Novi Sad (Serbia) http://crinss.talkb2b.net Key speaker at World Foundations Conference - 23/24 September 2013 Istanbul (Turkey) http://organizations.vgm.gov.tr/ Member of the Italian Jury of the Creative Business Cup 2013 http://www.gewitaly.com/Pagine/GEW-2013.aspx Member of the Italian Host Organization of the Creative Business Cup 2014-2015-2016 http://www.creativebusinesscupitalia.it/ National delegate at European Creative Hubs Conference 2015 http://creativehubs.org/</p> <p>Project Management (National and European funds) Project team member of 2INS Clusters project - MED http://www.2insclusters.net/en</p> <p>Project supporter and contributor of Visioni Urbane - Regione Basilicata http://www.visioniurbanebasilicata.net/ Project manager - Creative Land Europe http://www.materahub.com/creative-land-europe-presentazione/ Group Leader - Youth in Action - Rule the world, become an entrepreneur Project Manager of the Leonardo da Vinci Partnership Project Start-up Communities http://www.startup-community.eu/ Project manager of the Leonardo da Vinci Tol - Aspire2Create http://www.collage-arts.org/aspire2create/ Partner coordinator of the Erasmus + Knowledge Alliance – PROMOTE http://promote-eu.org/ Project manager of the Erasmus+ KA2 Strategic Partnership - Break-in the desk http://breakinthedesk.eu/ Partner coordinator of the Erasmus + KA2 Strategic Partnership - App4VET http://www.apps4vet.eu/ Partner coordinator of the Erasmus + KA2 Strategic Partnership – SU1 http://startup-internationalization.eu/ Partner coordinator of the Erasmus + KA2 Strategic Partnership – EILEEN http://eileen-eu.org/ Partner coordinator of the Erasmus + KA2 Strategic Partnership – ESSE http://esseeurope.eu/ Partner coordinator of the Erasmus + KA2 Strategic Partnership – ECVET for Community Development http://www.communitydevelopment.eu/ Partner coordinator of the Erasmus + KA2 Strategic Partnership – EcoSystem APP http://www.ecosystemapp.net/ Partner coordinator of the Erasmus + KA2 Strategic Partnership – COMEET + http://comeetplus.eu/ Partner coordinator of the Erasmus + KA1 – HEI Consortium http://www.heiconsortium.it/?lang=it Partner coordinator of the Erasmus + KA2 Strategic Partnership – Promote Workbased Learning in VET Partner coordinator of the Erasmus + KA2 Strategic Partnership – ECVET for Creative Industries Partner coordinator of the Erasmus + KA2 Strategic Partnership – ArtENterprise Partner coordinator of the Erasmus + KA2 Strategic Partnership – YEP! Partner coordinator of the Erasmus + KA2 Strategic Partnership – CCI Internationalization Partner coordinator of the Erasmus + KA2 Strategic Partnership – RUSDELA Partner coordinator of the Erasmus + KA2 Strategic Partnership – SME Tool Project Manager of the COSME FPA – MOBILITAS 2021</p>
Name and address of the employer	MateraHUB – Industrie Culturali e Creative www.materahub.com
Type of business or sector	Cultural and Creative Industries

Dates	December 2007 → present
Occupation or position held	Consultant - Trainer - Tutor
Main activities and responsibilities	<p>Project Manager</p> <p>Leonardo da Vinci Partnership <i>"Enhancing Quality and Mobility for VET System and Labour Market"</i></p> <p>Monitoring team Fondazione con il Sud Project: "Distretto Culturale dell'Habitat Rupestre" http://www.fondazioneperilsud.it/le-attivita/progetti-esemplari.php?id=79</p> <p>Trainer in :</p> <ul style="list-style-type: none"> - Community policies and development and cooperation programs - Euro- projecting principles - Development in third countries - Structural funds - Quality principles and organization of work - Learning tools <p>Operative Program FSE Basilicata 2007-2013: "Un ponte per l'occupazione" http://www.regione.basilicata.it/giunta/site/giunta/department.jsp?dep=100056&area=109171&otype=1058&id=572139</p> <p>Operative Program FSE Basilicata 2007-2013: "Work Experience" http://www.regione.basilicata.it/giunta/site/giunta/department.jsp?dep=100056&area=119961&otype=1058&id=534590</p> <p>Operative Program FSE Basilicata 2007-2013: "Cultura in Formazione" http://www.regione.basilicata.it/giunta/site/giunta/department.jsp?dep=100056&area=119961&otype=1058&id=523097</p>
Name and address of employer	Ente Quality For www.entequalityfor.it
Type of business or sector	Vocational, Education, Training
Dates	September 2008 → present
Occupation or position held	Consultant - Trainer
Main activities and responsibilities	<p>International Affairs:</p> <ul style="list-style-type: none"> - Partner search in European and non-European countries - Contacts with international certification bodies for commercial and strategic agreements - CML Sira Ltd. relations - BM Trada relations - All Global relations - ACS Registrars agreement - Development of activities in the Balkan markets and the North-African markets <p>Lead Auditor ISO 9001:2008</p>
Name and address of employer	ACS Registrars Italia www.acsregistrarsitalia.it
Type of business or sector	Certification Body
Dates	January 2008 → present
Occupation or position held	Consultant: Internationalisation of business and European projects
Main activities and responsibilities	<p>Project Manager</p> <p>Development of project proposals for regional, national and international calls for proposals (in particular for European funds), in different areas (cooperation, training, tourism, environment).</p> <p>Projects developed for:</p> <ul style="list-style-type: none"> - LIFE + - Leonardo da Vinci - Culture - 7FP

- Interreg
- IPA
- ENPI
- South East Europe
- Calls from the European Commission

International Projects

MENTEE, Erasmus + KA2 Strategic Partnership

Project Management

<http://www.mentee-project.eu/>

Future Of the Past, ENPI

Project Management

<http://www.futureourpast.eu/it/>

EDUCCKATE, Knowledge Alliances

Project Management

www.educckate.eu

SOCIALIZE, Ambient Assisted Living

Project Management

Operative Program FSE Basilicata 2007-2013: "Mobilità transnazionale per i Lucani portatori di idee imprenditoriali"

<http://www.regione.basilicata.it/giunta/site/giunta/department.jsp?dep=100056&area=109175&otype=1058&id=589820>

MOBILITAS 6, Erasmus for Young Entrepreneurs Program www.erasmus.qualityprogram.it

Project Manager

Funded by COSME

- Coordination of the partnership (Bupnet - Germany, LEO DLR – Ireland, Chamber of Commerce and Industry Neamt – Romania, CEEI Albacete – Spain, Scholten Consulting – the Netherlands, Rinova - UK)

MOBILITAS 5, Erasmus for Young Entrepreneurs Program www.erasmus.qualityprogram.it

Project Manager

Funded by DG Enterprise and Industry

- Coordination of the partnership (Bupnet - Germany, DLRCEB – Ireland, Chamber of Commerce and Industry Neamt – Romania, CEEI Albacete – Spain, Scholten Consulting – the Netherlands)

MOBILITAS 4, Erasmus for Young Entrepreneurs Program www.erasmus.qualityprogram.it

Project Manager

Funded by DG Enterprise and Industry

- Coordination of the partnership (Bupnet - Germany, DLRCEB – Ireland, Chamber of Commerce and Industry Neamt – Romania, CEEI Albacete – Spain)

MOBILITAS III, Erasmus for Young Entrepreneurs Program www.erasmus.qualityprogram.it

Project Manager

Funded by DG Enterprise and Industry

- Coordination of the partnership (DLRCEB – Ireland, Chamber of Commerce and Industry Neamt – Romania, CEEI Albacete – Spain)

MOBILITAS II, Erasmus for Young Entrepreneurs Program www.erasmus.qualityprogram.it

Project Manager

Funded by DG Enterprise and Industry

- Coordination of the partnership (DLRCEB – Ireland, Chamber of Commerce and Industry Neamt – Romania, CEEI Albacete – Spain)

- Promotion and communication activity

- Project monitoring

- Assessment of applications from entrepreneurs

- Management of international relations with other European bodies and institutions

MOBILITAS, Erasmus for Young Entrepreneurs Program www.erasmus.qualityprogram.it

Project Manager

Funded by DG Enterprise and Industry

- Coordination of partnership (Chamber of Commerce Prahova - Romania, Chamber of Commerce Matera - Italy, UNIMPRESA Basilicata – Italy)
- Promotion and communication activity
- Project monitoring
- Assessment of applications from entrepreneurs
- Management of international relations with other European bodies and institutions

"TTrainSME", Leonardo da Vinci Tol Program www.ttrainsme.net

Project Manager

- Training needs analysis in the Italian SMEs
- Development of innovative tools for managerial and vocational training in the SMEs
- Monitoring and evaluation
- Cooperation with the partnership (Turkey, Latvia, Austria, Slovakia)

"The Banking Bridge", Interreg IIIA Italy- Albania Program

Project Manager

- organization of start-up event
- coordinator of partnership activities on Italy side, responsible with monitoring and summary of Albanian side activities
- creation and update of the website www.thebankingbridge.org
- scientific analysis of migrant banking products offered by lenders in Puglia to the people of Puglia. Drafting of a final report of the research
- Preparation of summary report for the research phase and study on supply and demand for migrant banking products for Albanian immigrants in Puglia
- Organization of a training seminar for Albanian immigrant population on the issues of migrant banking and introduction to the Italian banking system
- Training given to the Albanian population, on the issues of migrant banking and products offered by banks in Puglia to migrants
- Organization of a meeting between Banka Credins and Monte dei Paschi di Siena to strengthen synergies and develop new forms of cooperation between the Albanian banking system and the Italian banking system
- Preparation of a guideline for the front office of the banks in Puglia, on how to deal with immigrant clients
- Implementation of a Intercultural Financial Service Centre in Bari for consultancy, training, information for the Albanian population residing in Puglia
- organization of closing event
- Project Management
- Financial reporting of the project in accordance with the procedures laid down by the European Community for Interreg projects

"Handled With Care 2" - Synthesis of Interreg IIIA Puglia-Albania projects

Project Management Team

- Synthesis activity and connection between the projects financed by the Regione Puglia and the European Commission under the Interreg IIIA
- Coordination of the partnership formed by the lead partners of Interreg IIIA
- Construction of a synthetic matrix for the projects, results, future prospects
- organization presentation meeting for the handbook of synthesis of project activities

Ubi Minor - Leonardo da Vinci Program www.ubimino.com

Project Management Team

- Coordination of project activities developed by the international partnership
- Analysis and preparation of a guideline on best practices in tourism carried out in UNESCO sites
- Collaboration with the international partners for the development and implementation of an International Master on cultural and deluxe tourism within UNESCO sites
- Project Management
- Financial reporting of the project in accordance with the procedures laid down by the European Community for Leonardo da Vinci projects
- Monitoring Quality Management Plan

Med.In.Tra.De – ARCHIMED Interreg IIIB

Communication consultant

- Creation and implementation of a communication plan for the project
- organization of press conferences for the major events of the project

- drafting of the final communication handbook as an output of the project
- press releases for project events.

"Capacity Building for Sustainable Tourism Development" - "LIFE - Third countries" program
www.cbstd.al

Project Management Team

- Collaboration with experts in systems for quality certification, in order to develop a new environmental label, for eco-sustainable tourism in developing countries
- draft of the handbook for the environmental label
- organization and participation at technical meetings with the Albanian partners in Italy and Albania

Consultant on European project development for the following private/public institutions:

- Chamber of Commerce Matera <http://www.mt.camcom.it/>
- Municipality of Matera <http://www.comune.matera.it/>
- Il Sicomoro <http://www.ilsicomoro.net/>
- R.A.S. Foundation <http://www.stabiae.com/institute/index.php?s=18>
- Basilicata Regional Authority/Department for Environmental Policies
<http://www.regione.basilicata.it/giunta/site/giunta/home.jsp>
- Grecia Salentina <http://www.greciasalentina.info/>
- UNESCO Club Torino <http://www.centrounesco.to.it/>
- University of Salento http://www.unisalento.it/web/guest/home_page
- University of Basilicata <http://www.unibas.it/>

Name and address of employer	Quality Program s.a.s. www.qualityprogram.it Brussels, Bari, Matera
Type of business or sector	Consultancy – Training Body – European Project
Dates	December 2007 - January 2008
Occupation or position held	Internship
Main activities and responsibilities	Study of the requirements for the granting of project funds. Monitoring of the program for financing public works COMPLETAMENTI, law 208/98. Preparation of surveys to be sent to the authorities responsible with public works. Evaluation of the payment status, the work, the effective entry into operation of the works. Direct contacts with the counterparts in different administrations to check the actual use of the allocated funds.
Name and address of employer	Ministry of Economic Development 162/C, Via Sicilia, 00187 Rome (Italy)
Type of business or sector	Development policies department
Dates	02 May 2007 - 02 August 2007
Occupation or position held	Internship
Main activities and responsibilities	Learning to use tools and methods for the formulation and appraisal of initiatives for cooperation in the field of Telecommunications and Transport. Experience of using logical framework and articulation of the various financial instruments between them, as part of bilateral and multilateral initiatives of the Italian Cooperation, a gift and credit assistance, in several countries, including Yemen and Tunisia. Development of technical and economic proposals for financial interventions in favour of developing countries, according to the project cycle. Collaboration in organizing meetings of national and international level when ready related to tsunami warning systems. Translation of documents of intergovernmental agreement. Elaboration of papers and documents in the thematic area. General activity of classification and archive of documents.
Name and address of employer	Ministry of Foreign Affairs 1, Piazzale della Farnesina, 00194 Rome (Italy)
Type of business or sector	Cooperation and Development

Education and training

Dates	31 March – 04 April 2014
Title of course	Transversal Study Visit Program CEDEFOP – Apprenticeship for workplace learning in the Creative and Cultural Sector and Schools
Name and type of organisation providing education and training	Creative Alliance Birmingham - UK
Dates	13-15 June 2013
Title of course	Summer School CURE - City, Crisis, Creativity! http://www.cure-web.eu/index.php?id=5
Name and type of organisation providing education and training	Utrecht School of the Arts Faculty of Art and Economics
Dates	15-19 October 2012
Title of course	C-ENTER Course - Valorise or Vaporize Dissemination and Communication of European projects
Name and type of organisation providing education and training	Sociedade Portuguesa de Inovacao Porto - Portugal
Dates	July 2009 →
Title of qualification awarded	KHC Auditor Quality Management
Name and type of organisation providing education and training	EWC - ACS Registrars
Dates	February 2007 - April 2007
Title of qualification awarded	English Language, Post Intermediate/Advanced Level
Name and type of organisation providing education and training	Language Specialists International 1-13 Lord Montgomery Way, Portsmouth, Hampshire, P01 2AH (United Kingdom)
Dates	September 2005 - June 2006
Principal subjects / occupational skills covered	Chinese world views: Religious Culture, Modern Japanese history, Law and Governance in Africa, European Union: policy and politics
Name and type of organisation providing education and training	Leiden University (Netherlands)
Dates	October 2004 – December 2006
Title of qualification awarded	Master Degree in International and Diplomatic Sciences
Name and type of organisation Providing education and training	Università degli Studi Trieste - Gorizia 18, Via Alviano 34170 Gorizia (Italy)
Level in national or international Classification	110/110 cum laude
Dates	October 2001 - October 2004
Title of qualification awarded	Bachelor Degree in International and Diplomatic Sciences
Name and type of organisation providing education and training	Università degli Studi Trieste - Gorizia 18, Via Alviano, 34170 Gorizia (Italy)
Level in national or international classification	110/110 cum laude
Dates	September 1996 - June 2001
Title of qualification awarded	Baccalaureate
Name and type of organisation providing	"E. Duni" Classical Highschool

education and training
Level in national or international
classification

6, Via delle Nazioni Unite, 75100 Matera (Italy)
100/100

Personal skills and competences

Mother tongue(s)

Italian

Other language(s)

Self-assessment
European level ()*

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production			
C1	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user
B2	Independent user	C1	Proficient user	B2	Independent user	B2	Independent user	B2	Independent user
B1	Independent user	B2	Proficient user	A2	Independent user	A2	Independent user	A2	Independent user
A1	Basic User	A2	Basic User	A1	Basic User	A1	Basic User	A1	Basic User

English

French

Spanish

Portuguese

(*) [Common European Framework of Reference \(CEF\) level](#)

Social skills and competences

- Team spirit
- Good ability to adapt to multicultural environments, gained through my work experience abroad:
- Good communication skills gained through my experience as a project manager and team leader.

Organisational skills and competences

Excellent sense of organisation.
Leadership.
Coordination of projects.

Computer skills and competences

Good command of Microsoft Office Tools (Word, Excel, Power Point).
Use of Internet.

ECDL Certificate, modules 1,2,4,5.

Artistic skills and competences

Speaking and writing gained through drama workshops and creative writing. Interest cultivated through readings and theatrical dramatization of classical and modern works. Participation in drama workshops and production of theatre performances of ethnical and cultural content.

Other skills and competences

Sports (football and volleyball)

Driving licence(s)

B