

ESA BIC Brindisi

Make your business reach for the stars

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The network of ESA Business Incubation Centres

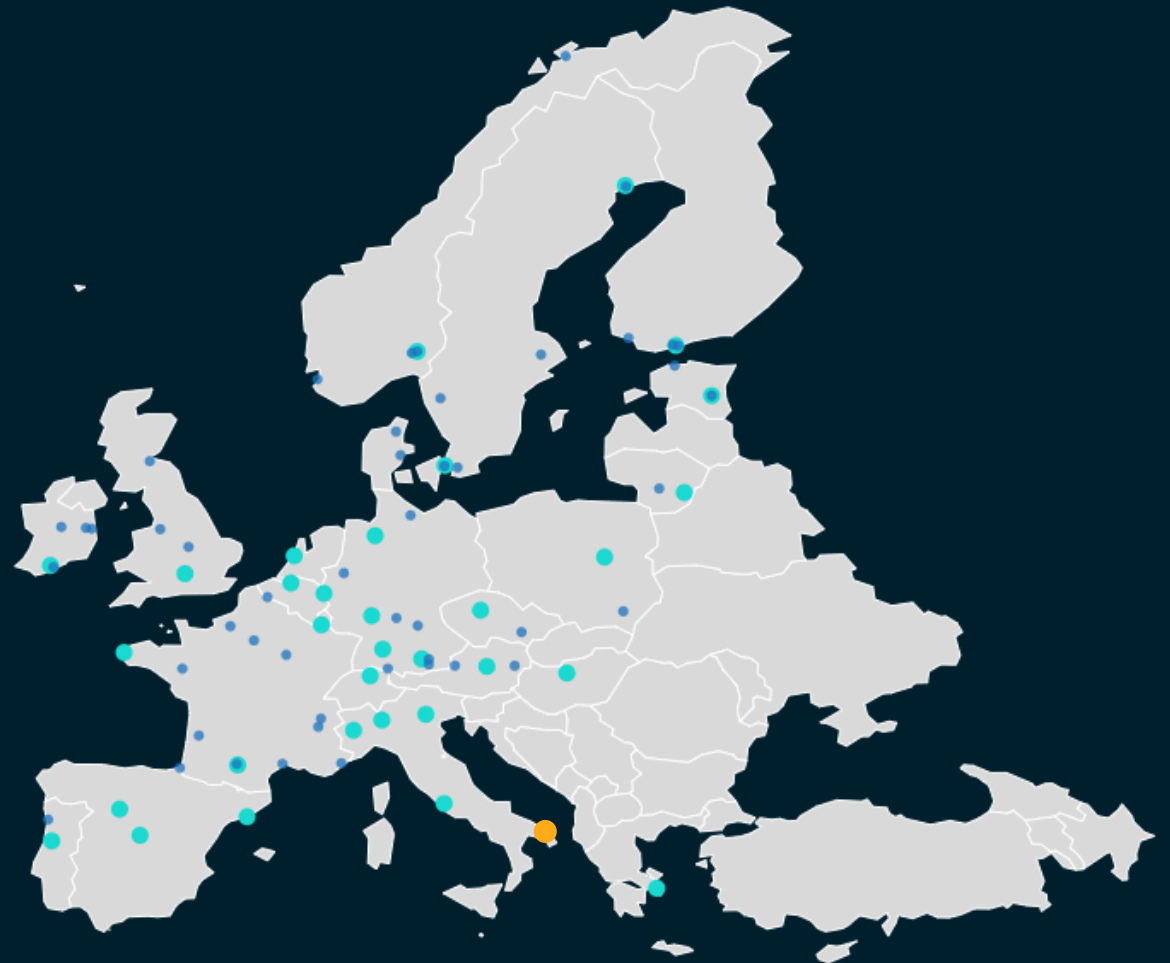


BUSINESS
INCUBATION
CENTRE

ESA Business Incubation Centres (ESA BICs) are the largest network of incubators supporting space related start-ups in Europe.

They support entrepreneurs with a space-based business idea and help them developing their product while getting their company off the ground.

In the process, they create and grow clusters of space-related start-ups across Europe.



ESA BIC Brindisi



BUSINESS
INCUBATION
CENTRE

Brindisi

ESA BIC Brindisi is the first and only startup incubator in Southern Italy belonging to the network of ESA Business Incubation Centres (BICs).

It is coordinated by **Distretto Tecnologico Aerospaziale**, with the support of the **European Space Agency** and the **Italian Space Agency**, and the contribution of 10+ scientific and industrial partners.



Agenzia Spaziale Italiana



Who is aimed at



BUSINESS
INCUBATION
CENTRE

Brindisi

- ESA BIC is aimed at entrepreneurs who develop **applications and services with a space connection**, i.e:
 - that use space-based systems (such as satellite navigation, earth observation or satellite communication);
 - that use space technologies in a non-space domain (spin-outs);
 - and/or that develop innovative products and services for the space sector.
- Already established start-ups (less than 5 years old), or informal groups that commit to founding a start-up if selected, can apply.



ESA BIC Brindisi partners

DTA shareholders



Politecnico
di Bari



UNIVERSITÀ
DEGLI STUDI DI BARI
ALDO MORO



UNIVERSITÀ
DEL SALENTO



Other partners



Consulenti in proprietà industriale - Patent attorneys



[cooperation agreement
signed in May 2023]

With the financial
support exclusively to
incubated startups of



REGIONE
PUGLIA

ESA BIC Brindisi service offer

50 000 € of equity-free funding for product/service and Intellectual Property (IP) development.

The funding is provided by Agenzia Spaziale Italiana (25k) and by Regione Puglia (25k).

The incentive will be split in 3 payments:

- after signing of the Incubation Contract
- after mid-term review
- after final review

**50k € of
Zero-equity
funding**

**Business and
Technical
support**

- 80 hr of technical support from leading experts in the region and from ESA
- 50 hr of business coaching from venture builders and consultants
- 10 hr of legal and IPR advice

- Office space and shared desks in DTA headquarters in Brindisi
- Access to laboratories and facilities of DTA, ESA and ESA BIC partners

**Office space and
laboratories**

**Fundraising and
Networking
opportunities**

- Access to ESA and ASI network, and the network of ESA BICs
- Fundraising guidance and opportunities
- Participation in workshop, international events, fairs and business conventions

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Office space and laboratories

How to apply

**Proposal preparation and
submission**

**Tender Opening Board (TOB)
selection**

**Tender Evaluation Board (TEB)
selection**

**Negotiation and start of
incubation programme**

Download and fill out the documents in the Application Package, that include:

- Cover Letter and Requirements Checklist
- Business Plan
- Incubation Proposal
- Related Annexes

How to apply

Proposal preparation and submission

Tender Opening Board (TOB) selection

Tender Evaluation Board (TEB) selection

Negotiation and start of incubation programme

The first phase of the selection process will verify the compliance with the criteria set out in the Requirements Checklist by the Tender Opening Board (TOB).

Applicants passing the first phase will

How to apply

Proposal preparation and submission

Tender Opening Board (TOB) selection

Tender Evaluation Board (TEB) selection

Negotiation and start of incubation programme

Applicants passing the first phase will be asked to pitch their business idea in front of the Tender Evaluation Board, a committee composed of ESA, ASI and ESA BIC Brindisi representatives.

The evaluation criteria will be:
Background and Experience,
Technology/Service, Value Proposition & Market, Business Modeling and Risk,
Activity proposal

How to apply

Proposal preparation and submission

Tender Opening Board (TOB) selection

Tender Evaluation Board (TEB) selection

Negotiation and start of incubation programme

Activity proposal

In the event that you are selected, you will sign the incubation contract and get ready to start the programme!

Stay in touch!

Mario Erario

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www.esabic-brindisi.it

**Download the ESA BIC
Brindisi Application Package:**

